



UNITED STATES AGENCY FOR INTERNATIONAL DEVELOPMENT

Global Technology Network-South Africa

...creating U.S. and South African business linkages



Global Technology Network-Africa

The U.S. Global Technology Network (GTN)-Africa is a U.S. Agency for International Development (USAID) service designed to facilitate the creation of strategic alliances between U.S. and African firms. By assisting the transfer of U.S. technology to Africa, GTN-Africa enables African businesses to achieve sustainable development objectives with American technology and services.

GTN-South Africa Program Overview

South African firms seeking to purchase/represent U.S. technology, or to initiate long-term business relationships with U.S. firms will register their request with the GTN-Africa representative. The representative will meet with your firm to gather detailed information regarding your company's background, the technology or service request, and project requirements (shipping/payment terms, financing, product specifications, etc.).

Your request will then be sent to Washington D.C., where GTN-Africa staff reviews the request and matches it with interested U.S. suppliers or partner firms. Qualified requests are sent within 24 hours via e-mail to U.S. companies registered with the GTN-Africa program. U.S. firms will then establish direct contact with the South African firm.

GTN-South Africa Follow-up Services

Shortly after your business request has been disseminated to U.S. companies, the GTN-South Africa Representative will contact you to monitor your progress on completing a business deal with a U.S. company. The representative can also assist you in responding to the U.S. firms' Letters of Interest.

Sector Focus of GTN-Africa

To create sustainable private sector linkages, GTN South Africa identifies business opportunities in eleven USAID sectors critical to the development process .

Agricultural Technology: 241 technology codes in agricultural systems development, crop and animal production/equipment, food processing, and agroforestry.

Communications & Information Technology: 173 technology codes in computer technology, telecommunications infrastructure, education, and training.

Environmental & Energy Technology: 770 technology codes in pollution control, treatment and disposal, and clean technologies.

Health Technology: 165 technology codes in healthcare centers, health education, healthcare administration, pharmaceuticals, medical supplies and equipment.

New Sectors : Construction, Consumer Goods Financial Services, Mining, Textiles, Tourism and Transportation.

Partnerships

GTN-South Africa will work in collaboration with the U.S. Embassy, the USAID mission, the Private Sector, Chambers of Commerce and Industry and Non governmental organisations. GTN-South Africa is housed at The Ron Brown Commercial Centre.

To Register a Business Request

South African entrepreneurs interested in working with a U.S. firm in one or more of the eleven sectors may contact the GTN-South Africa Representative listed below.

Ms. Mendi Mzamane, GTN-South African Representative

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